

**Dairy Farmers of New Brunswick
Milk Matters: Production and Payment Summary Report for January 2022**

Quota Exchange for February, 2022

Price in Dollars	# of Sellers	Kgs Offered By Sellers	Total Cum. kgs	Difference Between Sellers/Buyers	Total Cum. kgs	Kgs Wanted By Buyers	# of Buyers
\$20,000.00		.0	.0	690.4	690.4	1.0	
QESP \$24,000.00		.0	.0	689.4	689.4	689.4	
TOTALS	0	.0				690.4	34

QESP = Quota Exchange Selling Price

QESP = Le prix de vente de quota

.0 of 689.4 kgs wanted at or above the Quota Exchange Selling Price of \$24,000.00 were purchased.

There was a total of .0 kgs offered for sale and total bids to purchase of 690.4 kgs.

.0 des 689.4 kilos demandé au prix de vente de \$24,000.00 ou au dessus ont été acheté.

Il y avait un total de .0 kgs proposés à la vente et le total des offres pour l'achat de 690.4kg.

Next Exchange closes at 4:00 p.m., Tuesday March 1, 2022

Results are available Friday March 4, 2022

Month	Feb	Jan	Dec	Nov	Oct	Sept	6 month avg.
Clearing Price	\$0	\$24,000	\$24,000	\$24,000	\$24,000	\$24,000	\$24,000
Kgs on Exchange	.0	2.0	25.5	3.0	53.1	8.5	18.4
Kgs by Transfer	.0	188.8	.0	12.4	.0	.0	33.5

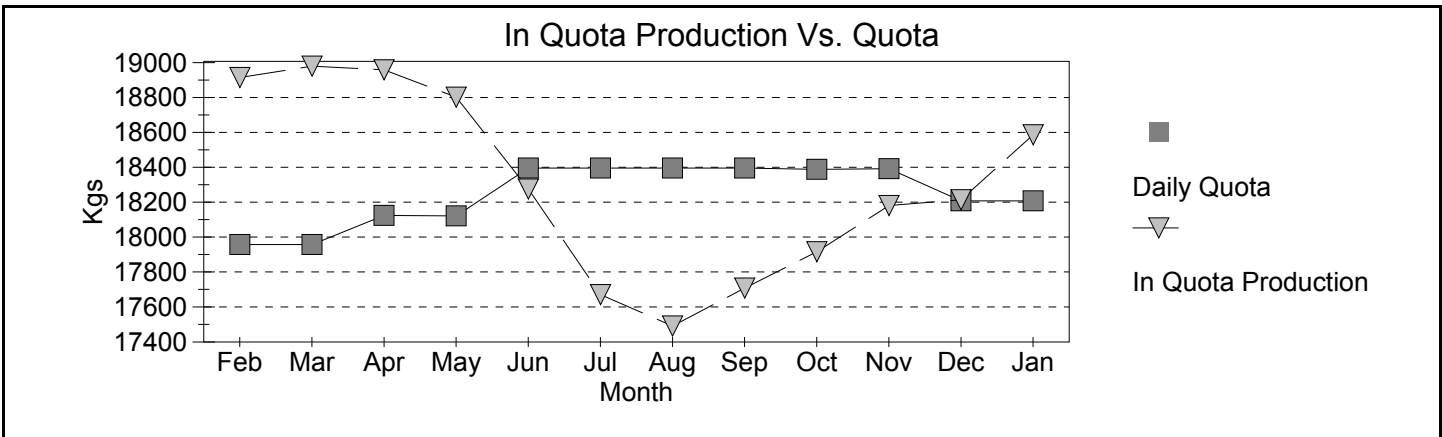
NB Domestic Milk Pool

Over Quota	BF Kg	BF \$/kg	BF \$	PT Kg	PT \$/kg	PT \$	OS Kg	OS \$/kg	OS \$
January 2022	37	-\$2.7330	(\$101)	27	-\$1.9106	(\$52)	48	-\$.3916	(\$19)
12 Months	7,249	-\$.5602	(\$4,061)	5,650	-\$.3978	(\$2,247)	9,933	-\$.0818	(\$812)
SNF >2.3									
January 2022				206	\$.0000	\$0	382	\$.0000	\$0
12 Months				6,740	\$.0000	\$0	12,335	\$.0000	\$0
SNF 2.0<>2.3									
January 2022				27,022	\$3.6631	\$98,984	48,382	\$3.6631	\$177,228
12 Months				344,719	\$2.6843	\$925,333	625,917	\$2.6799	\$1,677,367
Domestic Market									
January 2022	575,994	\$11.1260	\$6,408,509	415,767	\$9.8113	\$4,079,212	729,849	\$.9000	\$656,864
12 Months	6,672,186	\$10.9288	\$72,918,825	4,770,426	\$9.8219	\$46,854,841	8,520,223	\$.9000	\$7,668,201

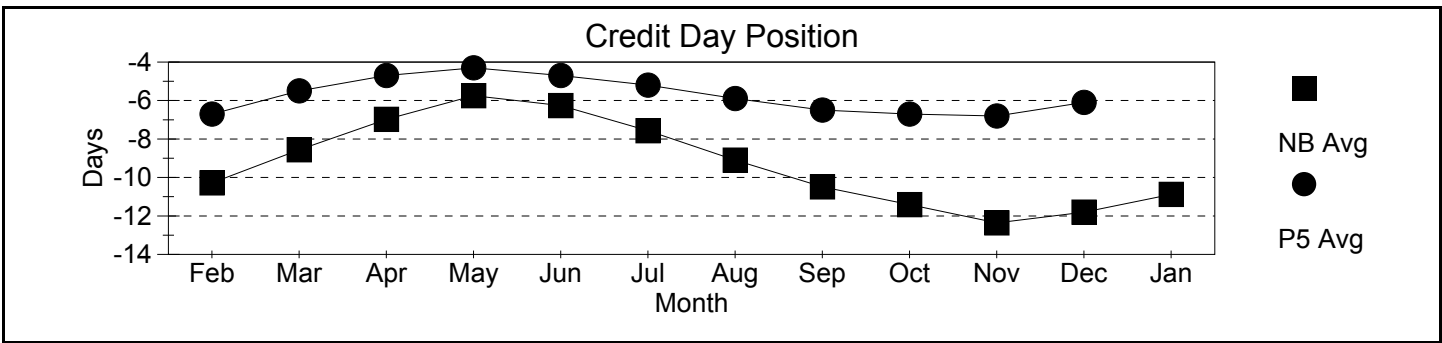
Production & Payment

Revenue	\$/HL	BF \$	PT \$	OS \$				Total Paid \$
January 2022	\$85.34	\$6,408,408	\$4,178,143	\$834,074				\$11,420,625
12 Months	\$82.69	\$72,914,764	\$47,777,926	\$9,344,755				\$130,037,446
Deductions	Transport	Promotion	Admin	Lab Fee	Research Levy	Total Ded Per HL		Total Deductions
	Per HL	Per Kg of Total Solids						
January 2022	\$2.84	\$.1139	\$.0570	\$.0100	\$0.00	\$5.29		\$708,171
12 Months	\$2.85	\$.1139	\$.0603	\$.0083	\$0.00	\$5.29		\$8,354,094
Quality	Somatic Cell Count	Standard Plate Count	Lab Past. Count					Rejected Loads
January 2022	162,703	4,866	121					0
12 Months	175,866	5,991	157					0
Production & Component Tests	Production Volume	Butter Fat	Protein	Lactose & O.S.	Total solids	SNF Ratio		
January 2022	13,383,386	4.3041	3.3102	5.8181	13.4324	2.1209		
12 Months	157,429,948	4.2428	3.2570	5.8238	13.3236	2.1403		

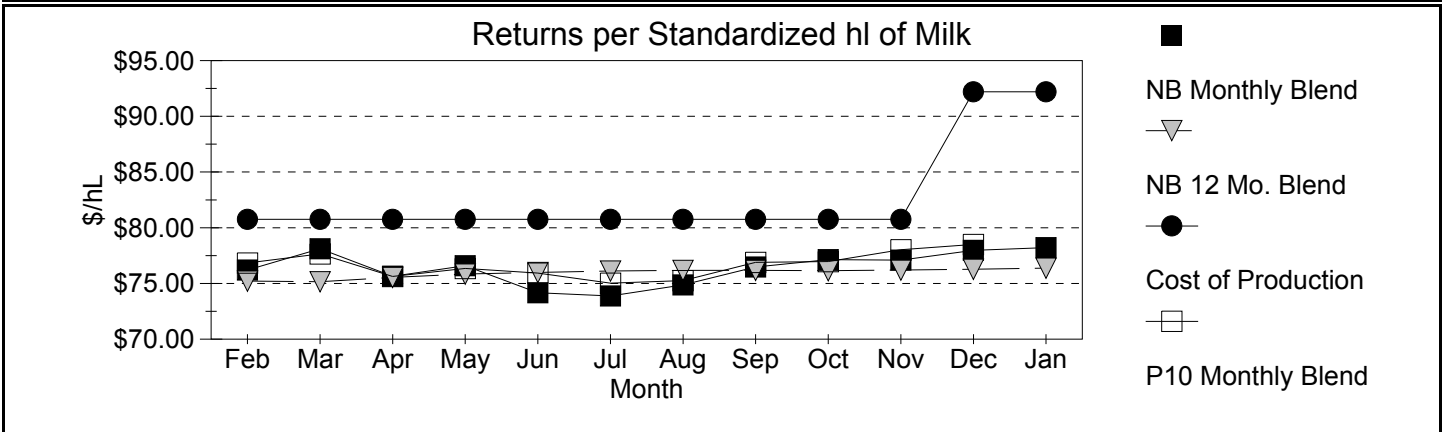
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Credits



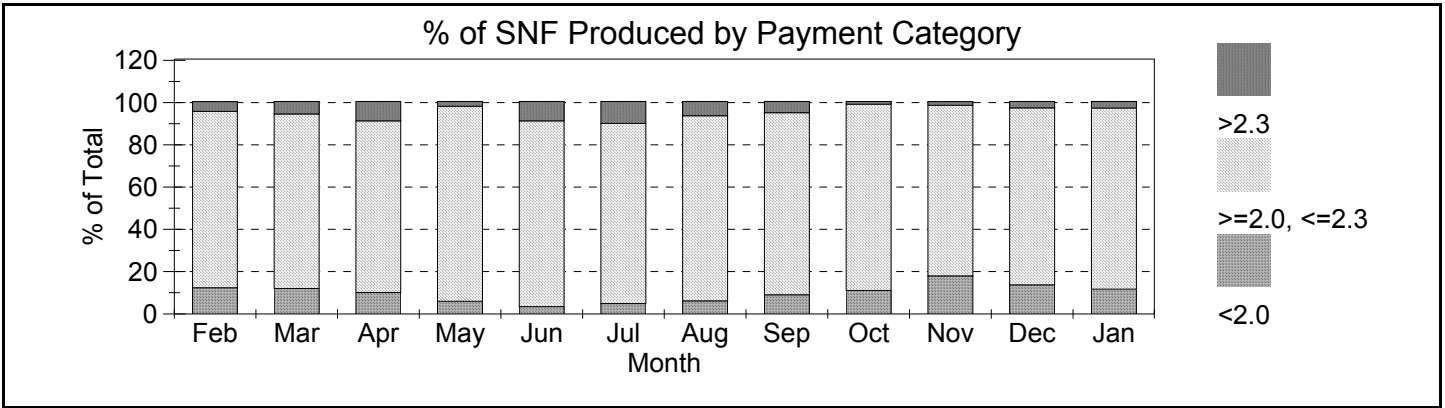
Month	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan
Incentive Days Issued	0.00	0.00	0.00	0.00	1.00	1.00	1.00	2.00	1.00	2.00	0.00	0.02
Incentive Days Used	0.00	0.00	0.00	0.00	0.46	0.33	0.32	0.60	0.44	0.93	0.00	0.01
Days Over Quota	0.09	0.08	0.05	0.04	0.04	0.02	0.02	0.00	0.05	0.01	0.00	0.00
Days Lost	-0.15	-0.11	-0.08	-0.04	-0.10	-0.20	-0.28	-0.29	-0.36	-0.39	-0.31	-0.14
Days Exchanged	0.90	1.02	1.06	0.83	0.53	0.55	0.80	1.04	0.90	1.14	0.77	0.93
Credit Exch Clearing Price	\$8.58	\$10.00	\$10.00	\$10.00	\$4.55	\$3.01	\$5.01	\$4.75	\$3.99	\$4.00	\$3.75	\$5.43



Month	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan
SNF 2.00-2.30 \$/kg	\$2.20	\$2.17	\$2.30	\$2.39	\$2.50	\$2.55	\$2.60	\$2.81	\$2.81	\$3.17	\$3.44	\$3.66

A standardized hl of milk contains 3.60 kg/hl BF, 3.23 kg/hl PT and 5.69 kg/hl LOS

SNF Policy



SNF/BF: Avg Ratios

Month	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan
< 2	1.93	1.93	1.93	1.92	1.90	1.93	1.93	1.92	1.91	1.92	1.91	1.91
2 < > 2.3	2.14	2.13	2.14	2.16	2.18	2.18	2.17	2.17	2.14	2.14	2.14	2.14
> 2.3	2.43	2.35	2.33	2.36	2.35	2.38	2.36	2.36	2.34	2.31	2.33	2.33
Provincial	2.13	2.12	2.14	2.15	2.19	2.19	2.17	2.15	2.12	2.10	2.12	2.12